# MANOJ KUMAR DANGI

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Plot no-10, Near Holy Chowk, Bijwasan, New Delhi-110061

# Executive Summary

* 9 years’ experience in the field of Equity & Commodity industry.
* Having experience in reporting with expertise knowledge in Advanced Excel.
* Developing periodic reporting tool using Excel.
* Have good knowledge in handling Equity & Commodity data model.
* Familiar with the work environment of equity & commodity trading platforms in India.
* Professionally qualified as PGDBM in Marketing & HR also done PGDMM (Post graduate diploma in material management).

# Work Experience

ADITYA BIRLA GROUP, Gurgaon MAY 2013 TO TILL

As a Sales manager with Sub Broker. My role in this organization is as follows:

* Revenue generation from different product sales like equity,commodity,mutual fund,insurance,fixed deposit etc.
* Generated periodic reports and monitored team statistics for assessment of the performance of individual members and team as a whole.
* Product Training: Also responsible for the timely updating of product to team.
* Analysis the revenue generation through different team and different products.

IIFLHOLDING LTD, Gurgaon APRIL 2009 to MAY 2013

As a Sales Manager. My role in this organization are as follows:

* Handling a team of Relationship manager. Achieve all targets for month from all type of sales like equity, commodity, mutual fund, etc.
* Product Training: Also responsible for the timely updating of product & company policy to team.
* Analysis the revenue generation through team as well individual.

Techno shares and stocks ltd, Gurgaon May 2007 to March 2009

Join As Assistant Manager. My role in this organization are as follows:

* Lead a team of Sr. Dealers for monitoring the productivity.
* Motivate the team member for betterments in work for enhancing the level of servicing.
* Providing the statistics of team on daily and monthly basis.

India infoline ltd, Gurgaon Jan 2006 to April 2007

One of the leading broking house in India. Joined as Relationship Manager having lots of opportunity to learn. I have learn how to work in corporate environment and how to handle pressure in diverse conditions.

# Professional Qualification

* PGDBM (Marketing & HR),from IMC New Delhi.
* PGDMM(Material) from Foms,cmm,Jabalpur.
* B.A from MD University Rohtak,
* Diploma in systematic management(DISM) from Aptech Bhiwani.

# Certification

* NCFM certified in capital and commodity market.

# Computer Literacy

**Skills:** Microsoft Excel 2013 (Advance Excel), Power Point .

# Projects

**Final study project in PGDBM:** A study of customer Behavior on Insurance industry.

# Personal Details

Name : Manoj Kumar Dangi

Father’s Name : Col S S Dangi

Date of Birth : 16th Oct 1981

Nationality & Gender : Indian & Male

Marital Status : Married

Language Known : Hindi, English

Address : Vpo-devrala,distt-bhiwani,haryana

Date: -

Place: - MANOJ KUMAR DANGI

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